

Job Title	Impact and Partnerships Manager
Reports To	Managing Director
Salary	£28,000-£32,000 dependent on experience
Contract	Permanent
Hours	37.5 hour working week Monday to Friday. Flexible hours: 10-4 are core hours.
Based	Central London with some travel
Benefits	Flexible working, employer contribution to pension, regular training and individual professional development budget, external mentor, significant growth potential
Start Date	As soon as possible

The Organisation

[ImpactEd](#) is an award-winning social enterprise that supports schools and education organisations in understanding the impact that their programmes and interventions have on pupil outcomes.

Schools invest huge amounts of time, money and energy in different initiatives to support their pupils – from in-school tutoring to enrichment programmes to mentoring projects. But far too often, it is extremely challenging for them to assess the impact of what they do. ImpactEd aims to address this evaluation deficit. We exist to improve outcomes and life chances for children by helping decision makers to better identify and prioritise those programmes that are making the biggest difference.

We work in partnership with schools and education organisations to develop capacity for research and evaluation, and use our digital platform to make high-quality monitoring and evaluation easy. Most of our work is in or with schools, including collaborations with national school groups such as [Challenge Partners](#) and [United Learning](#), universities such as [SOAS](#) and [Manchester](#), and organisations like [Project Access](#) and [CoachBright](#).

Founded in 2017, ImpactEd launched into schools in September 2018. Since then we have been growing rapidly. We won the prestigious Teach First Innovation Award, were finalists in the 2019 Education Resources Awards and have had our work profiled by the Department for Education. We are a small, dedicated and growing team that is committed to maximising social impact.

The Opportunity

The Impact and Partnerships Manager role is an exciting chance to lead our growing number of partnerships with external stakeholders, including charities, social enterprises and university partners. The focus of the role will be to design, deliver and consult on evaluation partnerships with these non-school partners. You will also contribute more broadly across the organisation, including working on our strategy, business development and fundraising, and elements of school delivery.

With responsibility for the design and delivery of this workstream, you'll have the opportunity to define what excellence looks like. You'll be joining an early-stage organisation and benefit from significant opportunities for growth, including the possibility of building a team as the organisation continues to scale. You will need to have a few years' professional experience, but we are flexible on background. The strongest candidates are likely to have experience or an interest in education and some experience of research and evaluation, consulting or business development. However, mission and values alignment, and capacity to learn rapidly, are more important to us than specific experience.

This role is a fantastic opportunity for the right individual to join our team, with significant room for progression and development. You'll be part of a dynamic education startup combining technology, education research and collaborative working with schools to make a difference to the lives of tens of thousands of pupils over the coming years.

Role Objectives

Partnership Management	You will support the engagement of our network of partners, with a particular focus on non-school partners delivering programmes in schools. This will involve equal elements of training and facilitation, relationship management, ongoing support and managing renewal processes.
Evaluation Support	You will become an evaluation expert to our partners, helping them to define their target outcomes, develop their impact strategy and think about research and evaluation approaches. As you develop in the role you will also be conducting data analysis, writing evaluation reports and distilling what can be complex messages into easy to interpret findings and next steps.
Building Sustainability	Through the role you will support our sustainability as a social enterprise and you will have opportunities to work on business development and income generation. Working with the Managing Director, you will contribute to bid writing, put together proposals and strategy documents, and support impact management.
Wider Responsibilities	As part of a small, focused team, you'll be expected to contribute across the organisation. These responsibilities will be varied but might include: managing CRM processes; contributing to planning and strategy; organising events and training sessions; drafting marketing and communications materials.

About You

You are likely to have experience in some or all of the following:

- Research and evaluation, or quantitative analysis, especially in education
- Working with or in schools, or in the education sector more generally
- Managing partnerships, particularly in relationship building
- Business development, including supporting sales and marketing
- Presenting to senior stakeholders, including delivering training and facilitating workshops

More important than specific experience will be:

- Highly-developed communication skills. You will be an effective and engaging presenter, but also skilled at listening and understanding problems, focused on developing relationships and articulate in proposing suggestions.
- Entrepreneurial streak and solution-focused. You can think on your feet, operate with high levels of autonomy and independence and devise solutions to challenging problems fast.
- Intellectual curiosity and capacity to learn rapidly. You will need to pick up lots of responsibilities quickly, and these will develop over time – this should excite you.

Why Us?

- Rapidly growing social enterprise with a social mission at its heart.
- Agile and flexible working – flexible hours, work from home options, responsive management, high levels of feedback and professional development opportunities.
- Opportunities for significant growth and career progression.
- Join a team with a track record of success in both technology and education, including the founders of [The Brilliant Club](#) and [Super Being Labs](#).

To Apply	Email a CV and one page covering letter to ella.knight@impacted.org.uk . Our Managing Director, Owen Carter, can also be contacted for an informal conversation about the role on owen.carter@impacted.org.uk .
Deadline	20th May at 9am. Please note that we will be interviewing that week and exceptional candidates may be invited to interview ahead of the application deadline, so early applications are strongly encouraged.
Process	First-round interviews will be held in London on the 22 nd May. Second-round interviews will be held on the 24 th May.
Details	Further details about the position can be found here: tiny.cc/IPM1